



# The Seafood Innovation Cluster

Status Report Q1

# Key figures Q1 2018

- 27 Seafood Trainee's in Trondheim focusing on Innovation & Technology
- 13 new Seafood Companies has signed up for Seafood Trainee program in 2018/2019
- 78 750mNOK application to SIVA for new test-facilities in Bergen on RAS/Digitalisation/3 D printing
- 110 students speed-dating with industry partners in «Strom i Vannglass»
- 3 international mobility programs focusing on sustainable aquaculture (Japan, Canada and US)
- 4 Innovation Grants to Cluster partners
- 2500 cages «on line» in AquaCloud, 300 locations
- 100 students will join AquaHACK, a digital workshop in Aquaculture in Bergen MediaCity
- 19 Innovative Companies showcasing on Seafood Innovation Day, North Atlantic Seafood Forum
- 5 EU applications
- New global partnership for new innovative suppliers in Aquaculture, HATCH,
- 29 events

# Increased awareness of Seafood Trainee



Talent Development

27% increase in applicants

65% increase in Seafood Companies

PARTICIPATING COMPANIES:





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Jurist  
Thommessen AS



**Jostein Iversen**  
Sivilingeniør  
Grieg Seafood



**Gro Vee**  
Veterinær  
MSD Animal Health



**John -Felipe Holmgren**  
Logistikk-koordinator  
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**Vegard Tveit**  
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**Heidi Jørgensen**  
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**Nicklaes Thomsen**  
Røkter  
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**Kine Thorsvik**  
Biomasseoppfølging  
Lerøy



**Andrina Heldal**  
HR- koordinator  
Marine Harvest



**Benedicte Simensen**  
Kjemi og bioteknologi  
Marine Harvest



**Lene Torgersen**  
Celle & Molekylærbiologi  
Marine Harvest



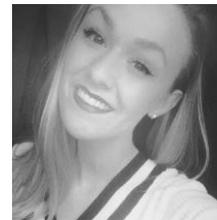
**Jan Aleksander Enoksen**  
Master 2013  
Sjømatrådet



**Christopher Vonheim**  
Bachelor 2015  
Sjømatrådet



**Solrun Liljedal**  
Bachelor 2015  
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**Rina Riddervold**  
Master 2017  
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**Jonas Sittampalam**  
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**Marie Skjeldås**  
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**Cathinka Haagensen**  
HMS  
Lerøy



**Mia Bernhardsen**  
Master 2016  
Sjømatrådet



**Helene Aarland Holm**  
Intern Lerøy

## Seafood Trainee 2017/2018



# Seafood Trainee Module 2 - Trondheim 17-19 jan

## ■ Innovation & Technology



Talent Development

# Seafood Trainee - Open Info Day

## 23.jan



Talent Development

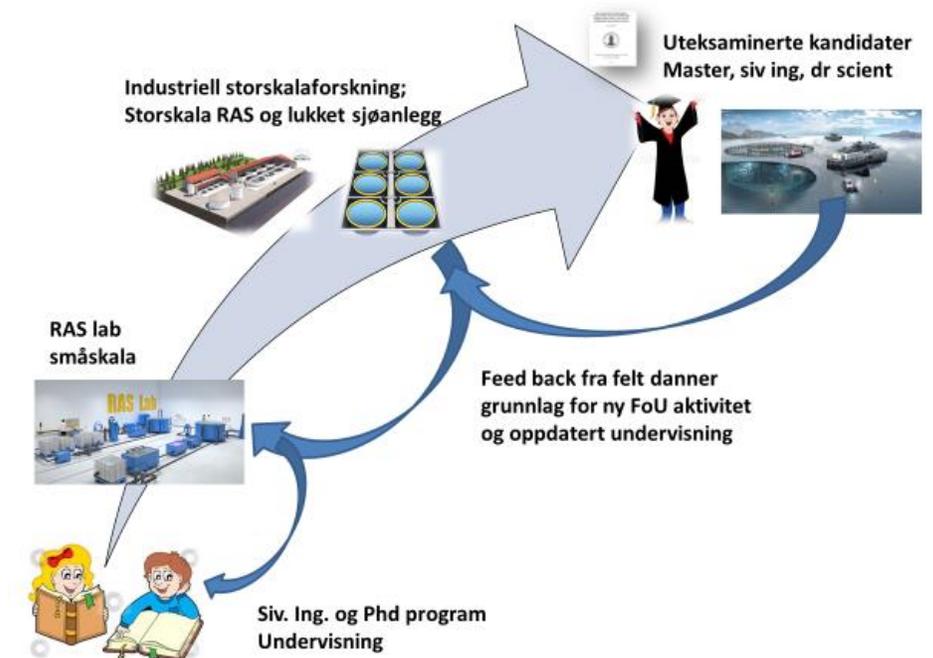


# Increased capacity for sustainable and innovative seafood production - Kapasitetsløftet for bærekraftig sjømatproduksjon "KABIS"

- KABIS aims to contribute to new education programs, new knowledge and more innovation in closed production technology for the aquaculture industry. The aim is to achieve further sustainability and cost efficient production of salmonids. The project is managed by Uni Research, now NORCE.
- KABIS is built on the Cluster's sponsorship of an Industry-professor (3mNOK). The Cluster's contribution has been fundamental for the success of receiving 55mNOK from the Research Council. This funding enables our Cluster to increase our capacity in developing new educational programs and foster more joint- innovation projects between industry-R & D.



Talent Development



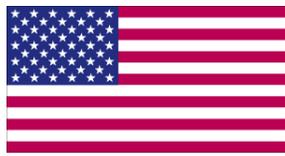
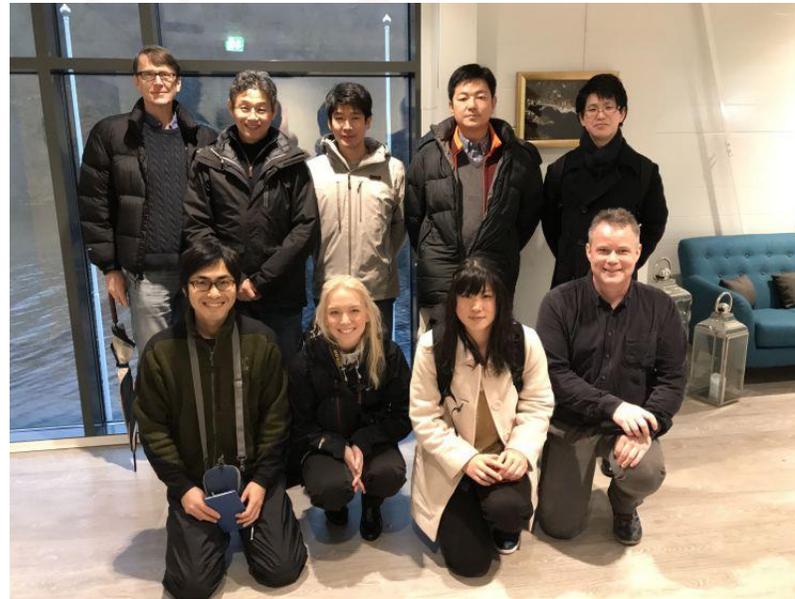
# International Mobility programs



Talent Development

International Partnerships for Excellent Education,  
Research and Innovation:

- [Excel Aqua, Sustainable Aquaculture: Partnership between Norway and Japan](#)
- [Cross Atlantic Sea Lice: Partnership between Norway and Canada](#)
- [Aquaculture Biology: Partnership between Norway and North America](#)



# Innovation grants for Cluster collaboration

A call by Innovation Norway, the Innovation Framework Grant is a small scale grant applicable for clusters only. Being a small grant, upwards of 1 million NOK, the grant is used as a risk reducing mean for small and medium sized companies for bringing forward novel ideas and concepts that need further developing before becoming a fully-fledged project in their own right. The Cluster has initiated 4 projects in Q4-2017:



Sustainable  
Innovation

Decision support for better management of biological risk in farming



Historical and geographical distribution of *Tenacibaculum maritimum*

PHARMAQ

Sharing of environmental data in the aquaculture industry



The effect of mechanical delousing on the thymoid tissue in salmon

PHARMAQ



Supported by:



# Ocean Innovation Catapult - OIC siva

Investment plan of 78 750mNOK to develop new infrastructure in Marineholmen for testing and piloting of:

- 3 D printing of new materials
- RAS
- Digitalisation/Big Data
- Training programs



Application sent to SIVA 22th of March.



Global Centres of Expertise  
GCE Subsea



cmr Prototech

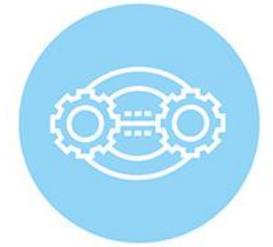


marine  
holmen



Norwegian Centres of Expertise  
NCE Seafood  
Innovation Cluster

# Joint Innovation Initiative on the new traffic light system in Production ZONE 3



Supplier  
Development

Together with the municipalities of Sund/Fjell/Øygarden the Cluster has taken a joint innovation initiative for a “Road map” on innovation measures to be taken to get from red to green in Production ZONE 3. The initiatives engages local aquaculture companies, local governmental authorities, R&D community and national governmental authorities.

The aim is to explore new methods and technology that will reduce the environmental impact to achieve green status. The aim being to develop the industry in a positive way and secure viable growth in the region.



Global Centres of Expertise  
**GCE Subsea**



**HORDALAND  
FYLKESKOMMUNE**



Norwegian Centres of Expertise  
**NCE Seafood**  
Innovation Cluster

# CO2Food progress report



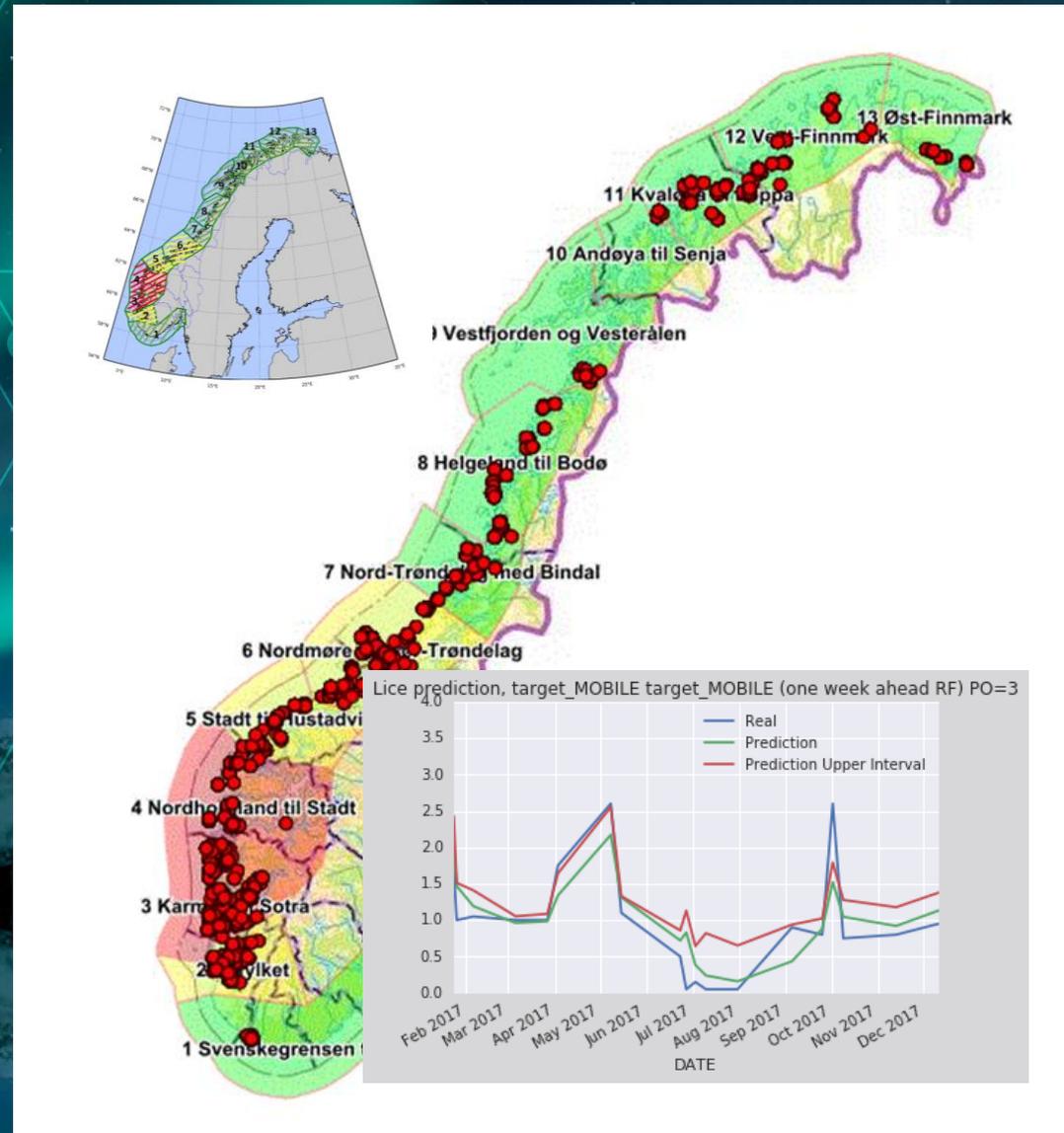
Sustainable  
Innovation

- Together with the CO2Bio AS and the new Algae pilot facility from the University of Bergen, NCE Seafood Innovation Cluster has supported 5nMOK to develop a solid knowledge and innovation platform on local production methods of micro algae. Our ambition is to develop and apply knowledge that can boost innovation of new functional, cost-effective and sustainable raw materials in salmon feed.
- CO2FOOD has selected 7 strains as possible interesting candidates for aquafeed, following the industrial requirements on nutritional profile. Focus has been on **optimization of cultivation conditions**.
- Further innovation focus to upscale **pilot production of biomass and further processing**.



# AquaCloud 2.0. Goals for Q1 2018

- Step #1 : From 240 to 2250 cages
- Step #2 : Production zone modelling
- Step #3 : New datasets – resistency and coastal currents
- Step #4 : Deep analysis of environmental factors



NORTH  
ATLANTIC  
SEAFOOD  
FORUM

THE WORLD'S LARGEST  
SEAFOOD BUSINESS  
CONFERENCE  
**MARCH 6-8 2018,  
BERGEN, NORWAY**



Norwegian Centres of Expertise  
**NCE Seafood**  
Innovation Cluster

## SEAFOOD INNOVATION DAY

INNOVATION STORIES  
AND INVESTMENT  
OPPORTUNITIES  
**MARCH 8 2018,  
BERGEN, NORWAY**

## SEAFOOD INNOVATION AWARD

INNOVATIONS  
FOR SUSTAINABLE  
SEAFOOD GROWTH  
**MARCH 8 2018,  
BERGEN, NORWAY**

# Innovation Award for fighting bacteria in aquaculture

**In competition with 18 companies at Seafood Innovation Day NASF 2018, the seafood industry's own innovation award went to Scottish Innovation Company Fixed Phage, which develops products that can fight specific bacterial strains.**

For the first time, the seafood industry's innovation award was awarded on Seafood Innovation Day at the world's largest seafood conference, North Atlantic Seafood Forum, in Bergen, March 8<sup>th</sup>. The seafood industry itself has taken the initiative for the new prize aimed at stimulating and recognizing knowledge-based innovation and entrepreneurship.

The conclusion of the jury:

*The Award Committee evaluated the companies and selected the winner based on the following criteria: Innovation, Market Potential and Sustainability. The winner has developed an innovative product that addresses many of the major challenges of contemporary seafood production, like food safety, fighting antibiotic resistance and feed efficiency. The market potential is huge, and the winner has a product that is easily scalable and has also an operational plan for market penetration and commercialization in near future. The winner is addressing challenges that we are facing for developing of a sustainable seafood industry, and the product itself is environmental friendly.*



# Showcasing 19 start-ups Innovation Award





MicroSynbiotix Ltd., Ireland, is developing a novel, patent-pending method of producing oral vaccines using transgenic microalgae. The solution will make disease management much more sustainable and reduce the need for antibiotics.



Quantidoc AS, Norway, creates value for customers by providing objective and comparable data that links immunity with diet, environment, and treatments/handling.



KnipBio Inc., USA, has developed a set of naturally occurring microbe strains that convert ethanol, methanol and other abundant, low-cost feedstocks into premium, nutritious, single-cell protein.



EIR of Norway AS, Norway, is developing sea cucumbers for the Asian market. Sea cucumbers are a popular food item in the Asian market and the company is passionately working to delivering the very best the arctic waters have to offer.



H2O Technics B.V., The Netherlands, is a family business engaged in the distribution and maintenance of H2O Nano cavitation systems. These systems eliminate harmful organisms, parasites, algae, and biofouling.



Optimeering Aqua AS, Norway, brings to market advanced optimization tools for production and market operations in the salmon and aquaculture industry.



[Invertapro AS](#), Norway, produces high-quality protein and plant nutrition based on the Tenebrio molitor larvae (Mealworm) and Hermetia illucens larvae (Black soldier fly) using waste-streams as resources to create a truly circular economy.



[MITHAL AS](#), Norway, has developed REMORA, an automated net cleaner that also maps the integrity of the net. REMORA is the maritime variant of the robot mower providing better growth conditions and uninterrupted feeding.



[Estro AS](#), Norway, offers unique competency and wide knowledge, creating an innovative and complete partner for your company.



[Blue Lice AS](#), Norway, wants to switch focus from treatment to prevention. Their patent pending system prevents sea lice before it affects the fish reducing the need for treatments. Their solution increases welfare in a sustainable and effective way increasing quality and production rate.



[White Dog Labs Inc.](#), USA, is a biotechnology company founded upon synthetic biology and bio-process development. Using their proprietary technologies, they are developing market solutions for global challenges by harnessing the natural advantages of microorganisms called Clostridia.



[AquaPro AS](#), Norway, has a vision of solving an environmental challenge, by offering sustainable waste management and further develop the technology to process other types of biological waste for valuable plant crops and / or energy.



[Fishency AS](#), Norway, is all about access to good and extensive data. Automated sea lice counting system will provide a solid decision support for sea lice treatments in the fish farming industry. Good data can optimize treatments and reduce the environmental impact of aquaculture.



[Finless Foods Inc.](#), USA, is an early-stage biotechnology company whose mission is to develop and mass manufacture pioneering marine animal food products for human consumption.



[DryGro Ltd.](#), UK, is an agriculture technology company that has developed new ways to grow animal feed ingredients on arid, unproductive land.



[Manolin Inc.](#), USA, designs systems that simplify the management of aquaculture operations. From coordinating operations and management to inventory management, workflow tracking, health monitoring to predictive analysis.



[Fjord Maritime](#) offer cost-effective services and products. Our complementary background and over 40 years of speed in the aquaculture industry gives us the ability to quickly get into the customer's situation.



# Positioning for world's biggest innovation programme - aquaculture key for EU's food policy



Sustainable  
Innovation



Norwegian ocean clusters' position on EU funds in investment, research & innovation, SMEs and single market

## Mission Oceans

Creating Sustainable Ocean industries and Markets by 2030

The Norwegian Ocean Clusters, GCE Subsea, GCE NODE, GCE Blue Maritime, NCE Seafood and Blue Legasea recommend a Mission Oceans to create European industrial leaders and markets through sustainable exploitation of the oceans.

On 6 December 2017, the United Nations officially designated the years 2021 to 2030 as the 'Decade of Ocean Science for Sustainable Development'. This is a huge opportunity for Europe to show leadership to address the Sustainable Development Goals (SDGs). SDG14, Life below water, recognises the role of the ocean as the enabler of all 16 SDGs and the basis for sustainable growth. This implies that sustainable development and societal impact is dependent on sustainable exploitation of ocean resources.

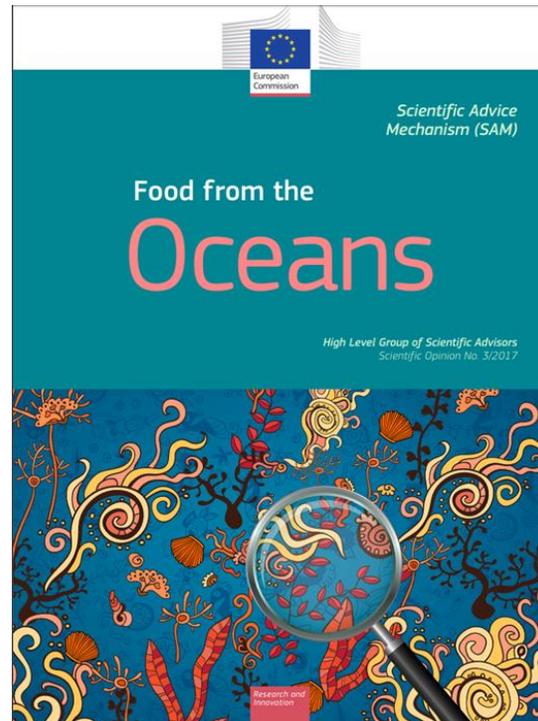
This in turn requires a paradigm shift in the way we understand ocean systems. Building on excellent ocean science we need to start imagining the ocean as a farm and not only as a conservation area. European Seas and Oceans should be the world's living lab for biotech, sustainable food and energy production. The ocean industries stand ready to take this quantum leap on a scale that is needed to understand, protect, manage and sustainably exploit our Ocean and natural environment for the benefit of society.

We propose to break down Mission Oceans into three main "moonshot" missions:

1. Smart Ocean is the global standard of ocean operations and monitoring by 2030
2. The ocean is providing 30% of sustainable energy by 2030
3. The ocean is providing 10% of sustainable food and feed by 2030

1. Smart Ocean is the global standard of ocean operations and monitoring by 2030

Robust support is needed to make Smart Ocean the global standard of ocean operations and monitoring by 2030. The ability to effectively manage environmental and biological risk as well as to run safe and sustainable operations in the ocean will be vital for extending our license to operate. The European ocean industries are world leaders in safe and sustainable ocean operations. To keep this position, we need to exploit the opportunities offered by digital technologies to ensure that future operations and maintenance strategies as well as monitoring and predictive capacities will also allow us to uphold our zero-harm standard and further achieve SDGs 3, 7, 9, 12, 13, 14 and 17.



European Aquaculture  
Technology and Innovation Platform



Norwegian Centres of Expertise  
NCE Seafood  
Innovation Cluster

# EU Projects in Q1 2018



Sustainable  
Innovation

Project	Innovation topic	TSIC partners	EU grant
iFISHiency	Biology Online Steering System (iBOSS) / smart feeding, fish welfare, quicker response time. iFishIENCi will target circular principles and zero waste by qualifying new and sustainable organic value chains for feeds, and valorisation of by-products.	  	€ 6 million
PLASMA4FRESHFOOD	Cold plasma technology increasing duration of fish and green salad freshness. The project will provide the necessary data for the establishment of cold plasma processing as a new preservation method and to develop protocols for the optimal cold plasma process design for sustainable production of safer fresh products of superior quality and extended shelf-life, in line with the demands of consumers, SMEs and EU policies/regulations.	 	€ 7 million
Smart Ocean	New value chains - merging Information and Communication Technologies with aquaculture and renewables production. The project will support joint innovation projects between SMEs of four clusters: NCE Seafood (Norway), GCE Subsea (Norway), Cyberforum (Germany) and the Blue Supercluster (Belgium).		€ 5 million
WSENSE	IoUT – underwater communication		tbc
Fishfacts	Training of aquaculture specialists		tbc

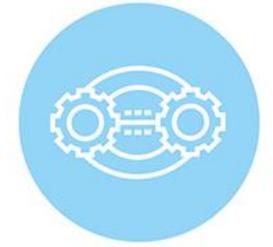
# EU up-coming Cluster opportunities Q2 2018 - Q1 2019



Sustainable  
Innovation

Project	Innovation topic	TSIC Partners	EU Grant
Mission Oceans	1) Increasing the overall innovation budget of the EU's R&D and Innovation programme 2) Positioning aquaculture as key to the EU's food policy (market pull for food from the oceans) 3) Aquaculture as the first carbon-negative industry	tbc	€ 5 billion from 2020- 2027 (desired)
Multi-use of marine space	The pilots shall aim to demonstrate in a real environment the viability (economic, social and environmental) of the multi-uses of a marine space for the output of at least two economic activities (such as renewable energy, aquaculture, marine bio-resources and biotechnologies, maritime activities and related services or tourism).	tbc	€ 9 million
Alternative proteins for food and feed	Proposals shall identify and assess new or alternative protein sources for food and/or feed and develop/validate efficient production and processing approaches to convert/integrate them into high quality, safe, healthy, and sustainable products or ingredients.	tbc	€ 8 million
The Future of Seas and Oceans flagship	The action shall contribute to the development and demonstration of the feasibility of the European component of a future Global Ocean Observing System - international collaboration in oceanography	tbc	€ 12 million
All-Atlantic Research Flagship	New value chains for aquaculture production. Activities shall explore new species, products and/or processes for aquaculture production (including algae). Capacity building and networking along and across the Atlantic Ocean (South Africa and Brazil + other Atlantic Ocean coastal states	tbc	€ 8 million

# Crossover - New suppliers from oil and gas into aquaculture



Supplier  
Development

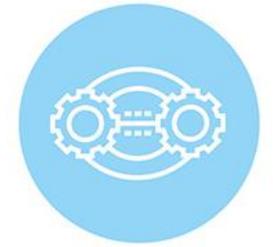
- Through multiple Cluster to Cluster events and meetings, the subsea industry has connected with the aquaculture industry.
- In a short period of time several suppliers to the oil and gas industry have found new markets for existing products and new partners for cooperative development of new and existing product lines. The program has seen products such as camera systems, digital image enhancing and advanced sensorics finding new markets and applications within the aquaculture industry

- 1 Prosjektet har bidratt til økt kunnskap om havbruksnæringen
- 2 Prosjektet har kartlagt havbruksnæringens behov for nye løsninger som kan leveres av olje og gass-leverandører
- 3 Prosjektet har satt Olje og gass-leverandører i direkte kontakt med relevante havbruksaktører
- 4 Prosjektet har bidratt til vesentlig økt aktivitet hos olje og gass-leverandørene og direkteinvesteringer i havbruksnæringen
- 5 Olje og gass-leverandører har utviklet en rekke produkter og tjenester til havbruksnæringen

# Partnership with new global New Global Aquaculture Accelerator

HATCH is the world's first start-up accelerator - focused on the aquaculture industry, beginning April 2018 in Bergen, Norway. HATCH is formed as a joint initiative with the Cluster's local partner Bergen Teknologioverforing (BTO), which will host the program on Marineholmen campus.

Hatch will select eight of the world's highest-potential aquaculture start-ups to be accelerated. Each startup team will receive a cash investment of €25,000 but the real value of the program will entail mentoring, coaching and access together with the Cluster's network.



Supplier  
Development

# New website

- We want to update our profile to a cutting-edge standard, to show that we are on top of innovation
- Design and development of the content will be optimized to shine a light on the role of The Seafood Innovation Cluster in the ecosystem.



## Our mission What we strive for

*"We believe that partnerships in knowledge, innovation and entrepreneurship are paramount for profitable and sustainable growth. That's why we exist."*

TANJA HOEL, GENERAL MANAGER

## Our services What we do



### Innovation

Our team goal is to improve our partner's environmental performance in the entire seafood value chain.

[Learn more ->](#)



### Knowledge

The Cluster focus on securing access to key competence to our partners and increase talent attractiveness.

[Learn more ->](#)



### Entrepreneurship

Our goal is to be an important driving force for providing new opportunities for the supply sector in Norway.

[Learn more ->](#)

## Events The place to be

MON 9 MARCH

Workshop  
Underwater Communication

THU 15 MARCH

Seminar  
Eksportseminar

FRI 15 MARCH

Genredigering  
Genteknologiloven og GMO

[See full schedule ->](#)

# Events and Meetings Q1 2018

## January

HATCH Info Day  
Seafood Trainee Info Day  
Seafood Trainee, Module 2  
Presentation Innovation City Bergen, NHH  
Presentation Arctic Frontiers  
Stand, Aqkva  
HAVlunsj, Grønn teknologi i havbruk  
Partnermeeting

## February

Presentation PwC  
Presentation EY  
Presentation Young Fish  
Presentation Direktorat of Fisheries  
Strategimeeting, Innovation Norway  
Workshop, Søknad Katapult  
Seafood ACCEL, Demo Day with Investors  
Opening of Veterinary Institute in Marineholmen  
Worskhop, Ocean Cluster Collaboration

## Mars

Meeting with Minister of Foreign Affairs, S E Asia  
North Atlantic Seafood Forum  
Presentation IBM new visitor centre  
Presentation Rederiforeningen  
HAVlunsj, Maskinlæring og kunstig intelligens i havbruk  
Presentasjon Bioteknologirådet  
Presentasjon, Møteplass Marin, Bergen Næringsråd  
Presentasjon, DNB  
Workshop, Undervannskommunikasjon  
Workshop, Fra Rødt til Grønt i P S 3  
Workshop, Søknad Katapult  
Workshop, EU Ocean Flagship Initiative



Photo: Meeting with State Secretary Roy Angelvik, presentation of AquaCloud, 6th of March

# Upcomming events Q2

9. April, Strom i Vannglass

19. April, HAVlunsj

22.-26. April, Seafood Trainee Seafood EXPO

24. April, IBM Workshop

7.-8. May, AquaHACK

22.-26. May HATCH Customer Week

24. Mai, HAVlunsj

1. June Styremøte

7. June, Partnermeeting

6.-8. June, Seafood Trainee, Tromsø



Full event kalender: [seafoodinnovation.no](http://seafoodinnovation.no)

# Aquahack 2018

the first aquaculture technology hackaton



NCE Media City lab may 7-8th



Over 50'000 NOK in prizes



60 attendees & 3-5 people in each team



40 Hours of development of MVP



Expert industrial & Technical judges



**Attendees: Anyone can attend!**

Programmers, biologists, marketers, scientists, astronauts, farmers etc.

For mer info

[facebook.com/AquaHackBergen](https://facebook.com/AquaHackBergen)



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# Thank YOU!

## Industry partners:



## R&D Partners:



## Members:



## Contributors:



## Financial partners:

